Children's Services Council

Finance Committee Meeting

Thursday, December 7, 2017, 4:00 p.m.

AGENDA / MINUTES

Welcome and introductions

Finance Committee Members:

Tom Lynch, CSC Finance Committee Chair Thomas Bean, CSC and CSC Finance Committee Vice-chair Tom Weber, CSC Chair Paul Dumars, Director Financial Services, Solid Waste Authority John Marino, Volunteer

CSC Staff:

Lisa Williams-Taylor, Ph.D., CEO Jennifer Diehl, CFO Tom Sheehan, General Counsel Elsa Sanchez, Senior Executive Assistant

Agenda Items:

- 1 October 26, 2017 Minutes
- 2 September 30, 2017 Financial Statements
- 3 Adjournment

Discussion:

- 1 Meeting Schedule 2018
- 2 Cash Flow Analysis

Next Meeting: January 25, 2018

Children's Services Council

Finance Committee Meeting

Thursday, October 26, 2017, 3:45 p.m.

AGENDA / MINUTES

Welcome and introductions

Finance Committee Members:

Tom Lynch, CSC Finance Committee Chair, Not Present
Thomas Bean, CSC and CSC Finance Committee Vice-chair, Present
Tom Weber, CSC Chair, Present
Paul Dumars, Director Financial Services, Solid Waste Authority, Present via telephone
John Marino, Volunteer, Present

CSC Staff:

Lisa Williams-Taylor, Ph.D., CEO, Present
Jennifer Diehl, CFO, Present
Tom Sheehan, General Counsel, Present
Elsa Sanchez, Senior Executive Assistant, Present

Agenda Items:

- 1 September 14, 2017 Minutes, Approved Unanimously
- 2 August 31, 2017 Financial Statements, Approved Unanimously
- 3 Adjournment

Discussion:

1 Comparison of CSCs, Discussed differences in millage caps and direct vs support in respect to budget.

Next Meeting: December 7, 2017

AGENDA ITEM: 2

TITLE: Financial Statements – September 30, 2017

(Unaudited)

STAFF: Jennifer Diehl, CFO, Children's Services Council of Palm Beach County

SUMMARY:

The financial statements presented reflect the estimated operating results of the General Fund and Special Revenue Fund (Prevention Partnerships for Children, Inc.) for the year ended September 30, 2017. The audit of the Council has not been completed for the fiscal year ended September 30, 2017 and the applicable figures represent unaudited numbers.

Balance Sheet:

As of September 30, 2017, the Council had \$58,426,420 in cash and investments. Of this balance, \$30,000,000, net of unamortized discounts and premiums, was held in federal government bonds, \$16,090,390 was held in a public funds money market account, and \$300,000 was held in the Morgan Stanley Institutional Government Advisory Fund #8342. The remainder of the funds were on deposit in the Council's operating accounts.

The Capital Assets and the Investment in Capital Assets for \$18,952,794 represent the costs associated with furniture and fixtures, equipment, and building costs.

Statement of Revenue and Expenses:

The budgeted expenditure rate at September 30, 2017 is 100%. The estimated expenditure rate for Children's Programs at September 30, 2017 is 94%

RECOMMENDATION:

I recommend the Finance Committee propose that the Council accept the September 30, 2017 Financial Statements as submitted.

CHILDREN'S SERVICES COUNCIL OF PALM BEACH COUNTY

BALANCE SHEET (Unaudited)

September 30, 2017

	General Fund	Special Revenue Fund	Total All Funds
Accepte		Prevention Partnership for Children, Inc.	
<u>Assets</u>			
Cash & Investments Accounts Receivable Advances to Agencies Prepaid Expenses Due From - General Fund Capital Assets	\$ 58,415,358 3,683,081 1,084 418,209 - 18,952,794	\$ 11,062 - - - 383,377 -	\$ 58,426,420 3,683,081 1,084 418,209 383,377 18,952,794
Total Assets	<u>81,470,526</u>	394,439	81,864,965
Liabilities & Fund Balance			
<u>Liabilities</u>			
Allocations to Children's Services Programs Deferred Revenue	12,088,093	376,314 -	12,464,407 -
Accounts Payable	278,395	18,125	296,520
Due to - Special Revenue Fund	383,377		383,377
Total Liabilities	12,749,865	394,439	13,144,304
Fund Balance			
Nonspendable: Prepaid Expenses Assigned:	418,209	-	418,209
Reserved in accordance with fund balance policy	34,496,527	-	34,496,527
Unassigned:	14,853,131		14,853,131
Total Fund Balance	49,767,867		49,767,867
Investment in Capital Assets	18,952,794		18,952,794
Total Liabilities and Fund Balance	<u>\$ 81,470,526</u>	<u>\$ 394,439</u>	<u>\$ 81,864,965</u>

CHILDREN'S SERVICES COUNCIL OF PALM BEACH COUNTY STATEMENT OF REVENUE AND EXPENSES CHANGES IN FUND BALANCE FOR THE YEAR ENDED SEPTEMBER 30, 2017

			General Fund				Spe	cial Revenue F	<u>und</u>				Total		
							Prevention Pa	artnership for C	Children, Inc.						
	Approved 2016/2017 Budget	Budget Through <u>9/30/2017</u>	Actual Through <u>9/30/2017</u>	Variance <u>YTD</u>	% <u>YTD</u>	Approved 2016/2017 <u>Budget</u>	Budget Through <u>9/30/2017</u>	Actual Through 9/30/2017	Variance <u>YTD</u>	% <u>YTD</u>	Approved 2016/2017 <u>Budget</u>	Budget Through <u>9/30/2017</u>	Actual Through <u>9/30/2017</u>	Variance <u>YTD</u>	% YTD
Revenues															
Ad Valorem Property Taxes	\$ 113,092,475		\$ 109,258,419		96.61%	\$ -	\$ -	\$ -	\$ -		\$ 113,092,475		\$ 109,258,419		96.61%
Interest Income	400,000	400,000	701,549	301,549	175.39%	-	-	-	-	0.00%	400,000	400,000	701,549	301,549	175.39%
Unrealized Gain or Loss	-	-	(139,080)	(139,080)	100.00%	-	-	-	-	0.00%	-	-	(139,080)	(139,080)	100.00%
Department of Health/Agency for Health Care Administration	3,094,966	3,094,966	3,443,818	348,852	111.27%	_	_	_	-	0.00%	3,094,966	3,094,966	3,443,818	348,852	111.27%
Palm Beach County Head Start Match	2,100,000	2,100,000	2,100,000	540,052	100.00%	- -	_	_	- -	0.00%	2,100,000	2,100,000	2,100,000	340,032	100.00%
JPB Foundation	250,000	250,000	250,000	_	100.00%	_	_	-	-	0.00%	250,000	250,000	250,000	_	100.00%
Income from Tenants	70,000	70,000	76,220	6,220	108.89%	-	-	-	-	0.00%	70,000	70,000	76,220	6,220	108.89%
Other Income	100,000	100,000	124,899	24,899	124.90%	-	-	-	-	0.00%	100,000	100,000	124,899	24,899	124.90%
Cash Carryforward	9,076,761			<u>-</u>	0.00%					0.00%	9,076,761	<u>-</u> _	<u>-</u> _		0.00%
Total Revenues	128,184,202	115,273,385	115,815,825	542,440	<u>90.35%</u>					<u>0.00%</u>	128,184,202	115,273,385	115,815,825	542,440	90.35%
Expenditures															
Administrative Expenditures	5,200,018	5,200,018	5,199,554	464	99.99%	-	_	1,589	(1,589)	100.00%	5,200,018	5,200,018	5,201,143	(1,125)	100.02%
Capital Expenditures	400,253	400,253	406,355	(6,102)	101.52%	=	-	-	-	0.00%	400,253	400,253	406,355	(6,102)	
Contingency	500,000	-	-	-	0.00%	-	-	-	-	0.00%	500,000	-	-	-	0.00%
Non-Operating Expenses	3,046,003	1,531,679	1,531,679	-	50.28%	-	-	-	-	0.00%	3,046,003	1,531,679	1,531,679	-	50.28%
Reserve for Uncollectible Taxes	5,654,624	-	-	-	0.00%	-	-	-	-	0.00%	5,654,624	-	-	-	0.00%
Children's Services Programs: Direct Services:															
Funded Programs & Initiatives Support Services:	101,259,343	101,259,343	95,866,879	5,392,464	94.67%	2,742,285	2,742,285	2,319,918	422,367	84.60%	104,001,628	104,001,628	98,186,797	5,814,831	94.41%
Programmatic Support	9,381,676	9,381,676	8,456,549	925,127	<u>90.14%</u>					0.00%	9,381,676	9,381,676	8,456,549	925,127	<u>90.14%</u>
Total Children's Programs	110,641,019	110,641,019	104,323,428	6,317,591	94.29%	2,742,285	2,742,285	2,319,918	422,367	84.60%	113,383,304	113,383,304	106,643,346	6,739,958	94.06%
Total Expenses	125,441,917	117,772,969	111,461,016	6,311,953	<u>88.85%</u>	2,742,285	2,742,285	2,321,507	420,778	84.66%	128,184,202	120,515,254	113,782,523	6,732,731	<u>88.76%</u>
Excess Revenues over Expenses			4,354,809					(2,321,507)					2,033,302		
Other Financing Sources (Uses)															
Transfers in (out)	(2,742,285)	(2,742,285)	(2,321,507)	(420,778)	84.66%	2,742,285	2,513,761	2,321,507	192,254	84.66%					0.00%
Net Changes in Fund Balances			2,033,302					-					2,033,302		
Fund Balances															
October 1, 2016			47,734,565					-					47,734,565		
September 30, 2017			<u>\$ 49,767,867</u>					\$ -					\$ 49,767,867		

2018 Finance Committee Meeting
<u>Schedule</u>

1/25/2018

2/22/2018

3/29/2018* (5th Thursday)

4/26/2018

5/24/2018

8/2/2018

9/2018

1st September Council meeting/TRIM hearing – date not yet determined

2nd September meeting Council/TRIM hearing – date not yet determined

10/25/2018

12/6/2018

* All meetings at 4:00 unless determined otherwise

Children's Services Council of Palm Beach County Cash Flow Analysis

As of September 30, 2017



Prepared on November 27, 2017

PFM Asset Management LLC Steven Alexander, CTP, CGFO, CPPT Managing Director 300 South Orange Avenue Suite 1170 Orlando, FL 32801



Jennifer Diehl

Chief Financial Officer

Children's Services Council of Palm Beach County

2300 High Ridge Road

Boynton Beach, Florida 33426



300 S. Orange Avenue Suite 1170 Orlando, FL 32801 407.648.2208

pfm.com

Dear Ms. Diehl:

I have enclosed an Updated Cash Flow analysis for the Children's Services Council of Palm Beach County (hereafter the "Council"), for your review. The purpose of the analysis is to identify an allocation between funds required for short-term cash needs and funds that could be invested longer-term to potentially generate higher rates of return.

This analysis is based on monthly cash balances by fund as provided by the Council's finance staff. The funds are considered appropriate for possible longer-term investment strategies. The Cash Flow analysis indicates that the estimated core balance for all funds is \$39.9 million which may be invested in securities that have longer maturities, possibly earning a higher return.

Please give me a call with any questions and I look forward to meeting with you to discuss the analysis in further detail.

Sincerely,

PFM Asset Management LLC

Steven Alexander, CTP, CGFO, CPPT

Managing Director

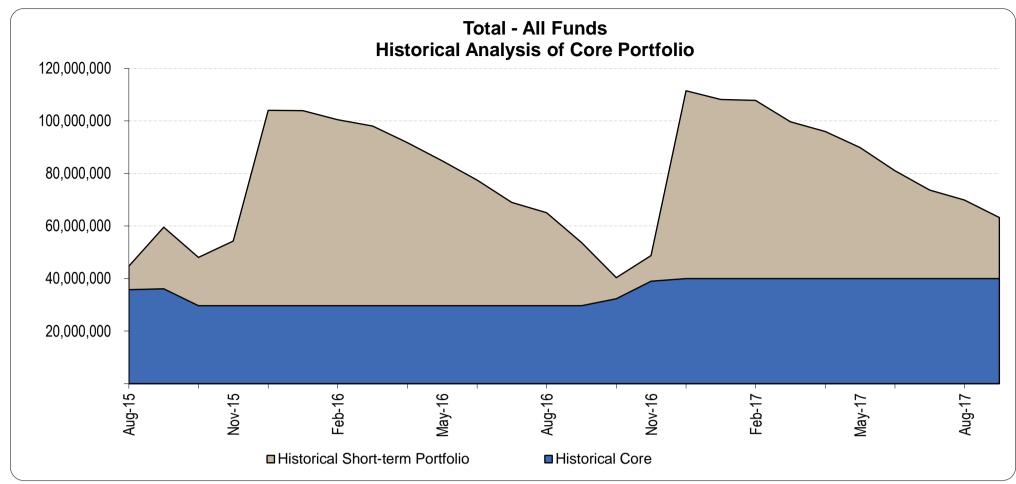
Cash Flow Analysis

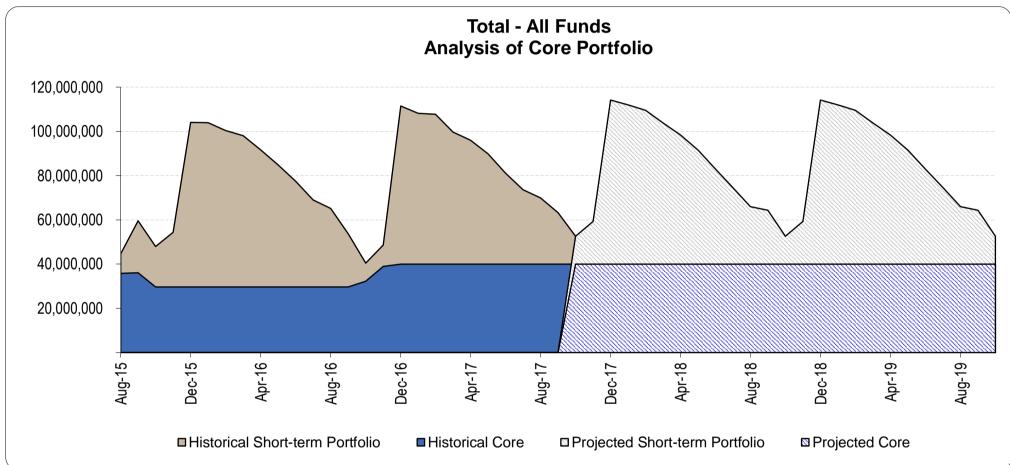
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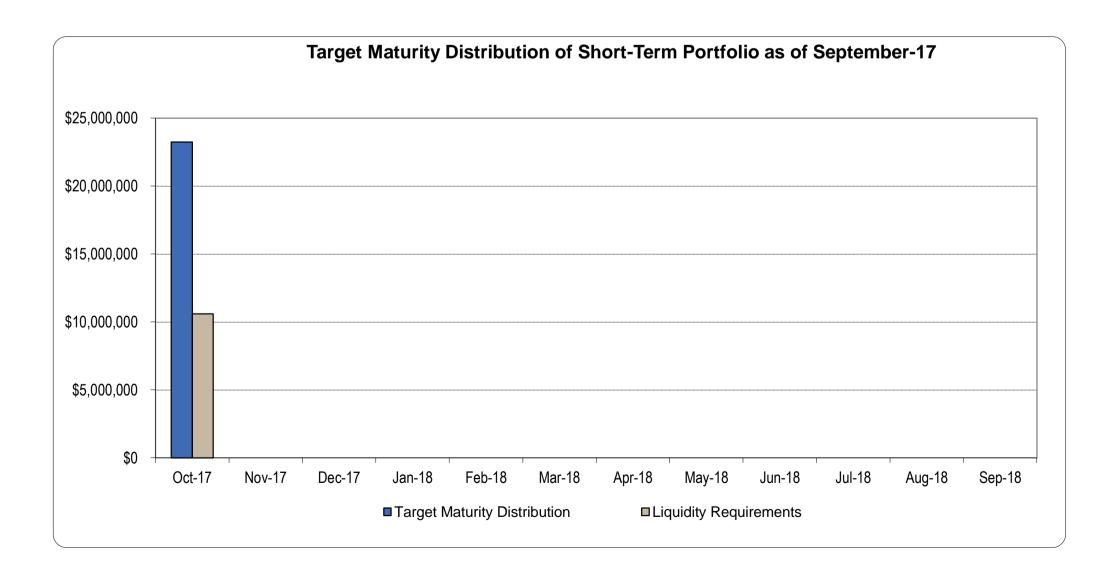
Tab I

Total - All Funds	1
Wells Fargo - Operating Checking	3
Florida Community Bank - Money Market	. 5
Regions Bank - S/T Investments	7
Regions Bank - Government Bonds	ç

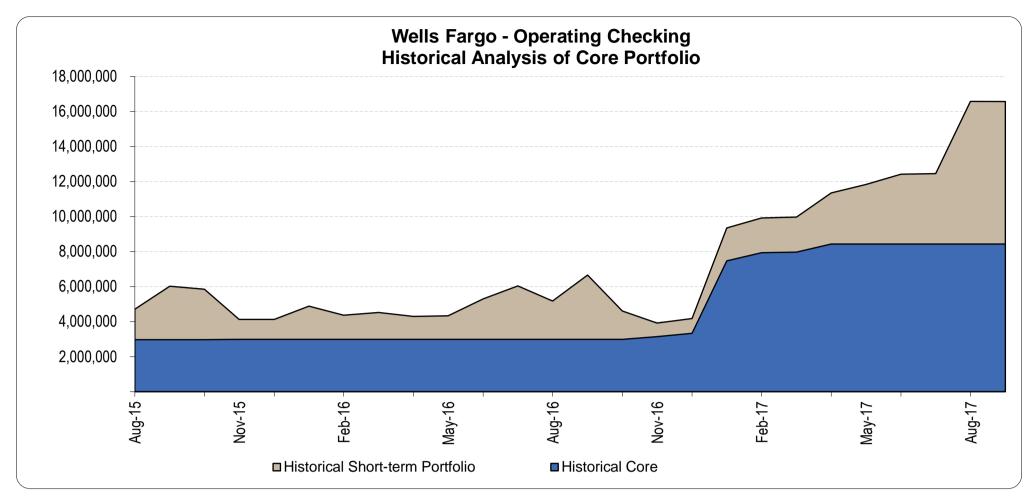
Cash Flow Analysis Inputs (Inputs i	n Blue may be changed)
Municipality:	Children's Services Council of Palm Beach County
Account Name:	Total - All Funds
Number of Separate Accounts (max 50):	5
Start Date (must be month-end):	8/31/2015
End Date (must be month-end):	9/30/2017
Frequency (Always set at "1"):	1
First Projection Date (must be month-end date):	10/31/2017
Last Projection Date (must be month-end date):	10/31/2019
Projection Period (In Months)	24
Quality of Cash Flow Model	Excellent Cash Flow Reliability - 10
If you would like to project growth, enter "yes" and select a growth option	
Project Growth? (Yes or No)	no
Growth Rate (Enter 1, 2, or 3):	1
Option 1=Historical Period Growth (annual rate):	8.6%
Average Monthly Change:	541,206
Option 2=Growth rate during a specific period:	8.6%
Average Monthly Change:	541,206
Month End - Begin Date	8/31/2015
Month End - End Date	9/30/2017
Option 3=Your Choice (Annual Growth Rate)	10.0%
Average Monthly Change:	687,458
Short-Term Portfolio Cushion:	20.0%
	0.00
Compensating Balance Requirement:	
Core Date: Core Balance:	10/31/2016
Core balance:	32,317,166
Short-Term Portfolio An	alysis Inputs
Maximum Maturity Range of Short-term Portfolio:	12 Months
As of (month-end date):	September-17
(
Maximum Weighted Average Maturity - Short Term Portfolio	45
Maximum Weighted Average Maturity - Short Term Portfolio	45
Combined Portfolio Weighted Average Maturity Requirement (Y/N)	N
If Yes (fill in the following)	
Combined Portfolio Target Weighted Average Maturity (in days):	365
Core Target Average Maturity (in days):	730
Short-Term Portfolio (in days):	(263)
Chart Tarry All C	22 241 425
Short-Term Allocation:	23,241,435
Core Allocation:	39,982,669
Total Portfolio:	63,224,104

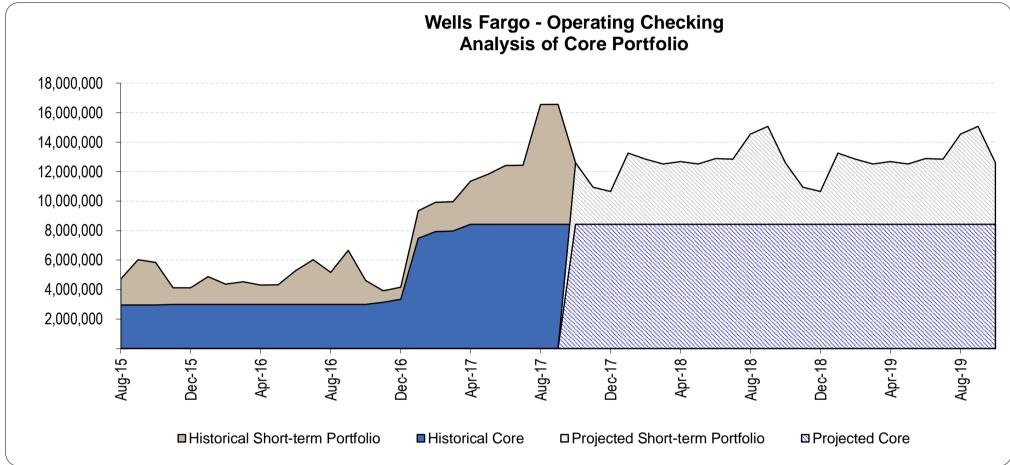


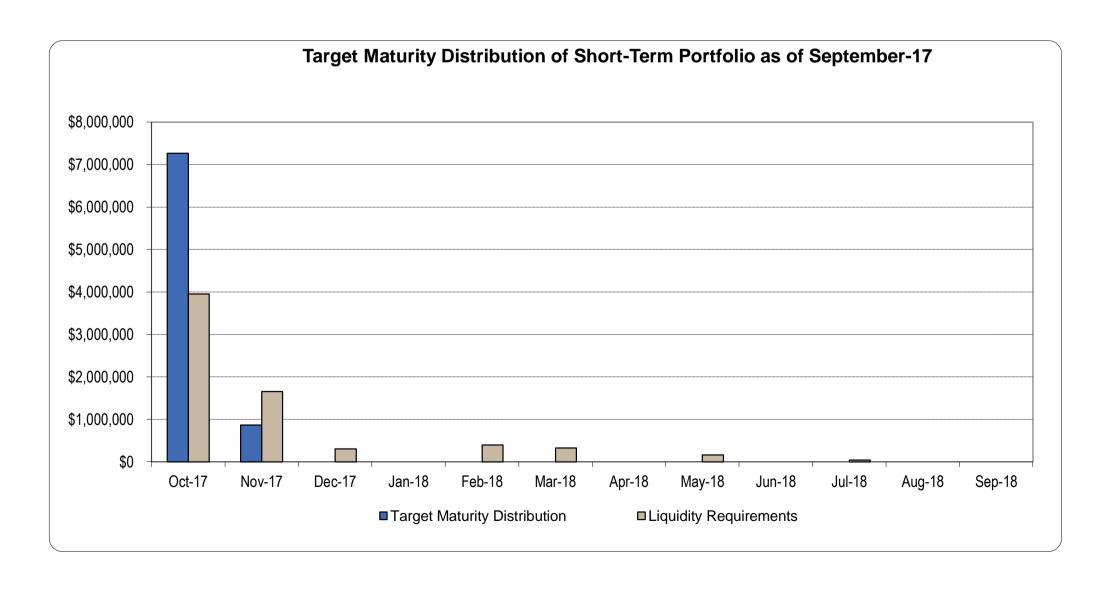




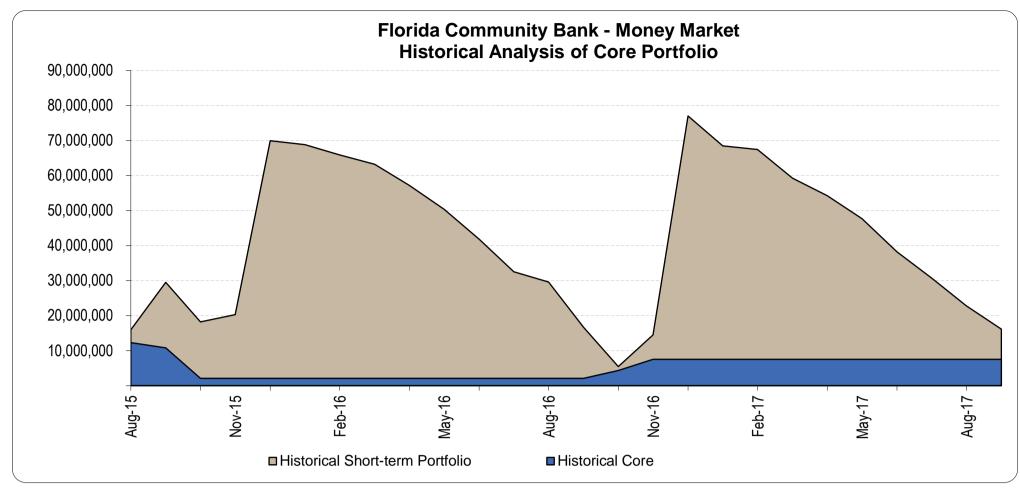
Cash Flow Analysis Inputs (Inputs i	n Blue may be changed)
Municipality:	Children's Services Council of Palm Beach County
Account Name:	Wells Fargo - Operating Checking
Number of Separate Accounts (max 50):	5
Start Date (must be month-end):	8/31/2015
End Date (must be month-end):	9/30/2017
Frequency (Always set at "1"):	1
Eind Desiration Data (count be accepted and data).	10/21/2017
First Projection Date (must be month-end date):	10/31/2017
Last Projection Date (must be month-end date):	10/31/2019
Projection Period (In Months)	24
Quality of Cash Flow Model	Poor Cash Flow Model - 2
If you would like to project growth, enter "yes" and select a growth option	
Project Growth? (Yes or No)	no
Growth Rate (Enter 1, 2, or 3):	1
Option 1=Historical Period Growth (annual rate):	70.5%
Average Monthly Change:	420,335
Option 2=Growth rate during a specific period:	70.5%
Average Monthly Change:	420,335
Month End - Begin Date	8/31/2015
Month End - Begin Date Month End - End Date	9/30/2017
Option 3=Your Choice (Annual Growth Rate)	10.0%
Average Monthly Change:	85,469
Short-Term Portfolio Cushion:	20.0%
Compensating Balance Requirement:	0.00
Core Date:	10/31/2016
Core Balance:	2,991,697
Chart Tann Dautfalia An	olegia Innuta
Short-Term Portfolio An	arysis inputs
Maximum Maturity Range of Short-term Portfolio:	12 Months
As of (month-end date):	September-17
Maximum Weighted Average Maturity - Short Term Portfolio	45
Maximum Weighted Average Maturity - Short Term Portfolio	45
Combined Portfolio Weighted Average Maturity Requirement (Y/N)	N
Combined Fortions Weighted Fiverage Maturity Requirement (1714)	
If Yes (fill in the following)	
Combined Portfolio Target Weighted Average Maturity (in days):	365
Core Target Average Maturity (in days):	730
Short-Term Portfolio (in days):	(13)
Short-Term Allocation:	8,134,795
SHORT- LETTL AHOCAHON:	0.1.14.77.)
Core Allocation:	8,427,625

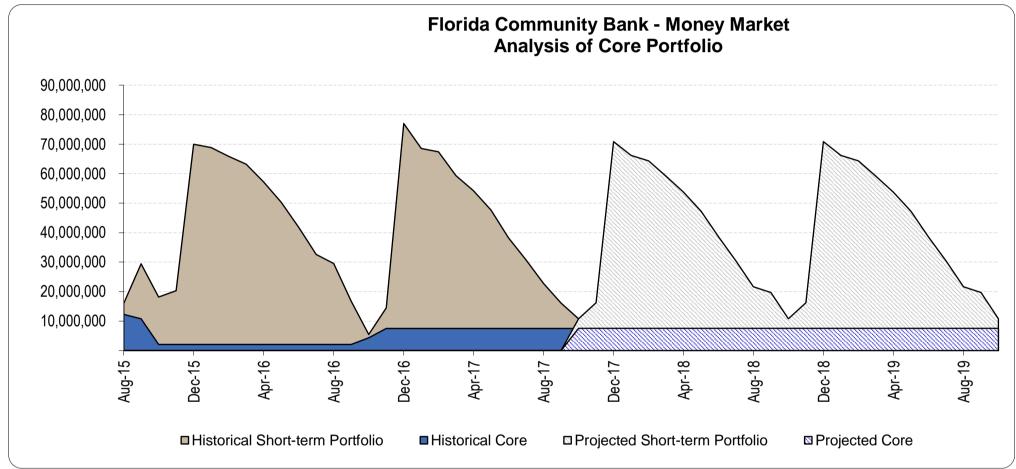


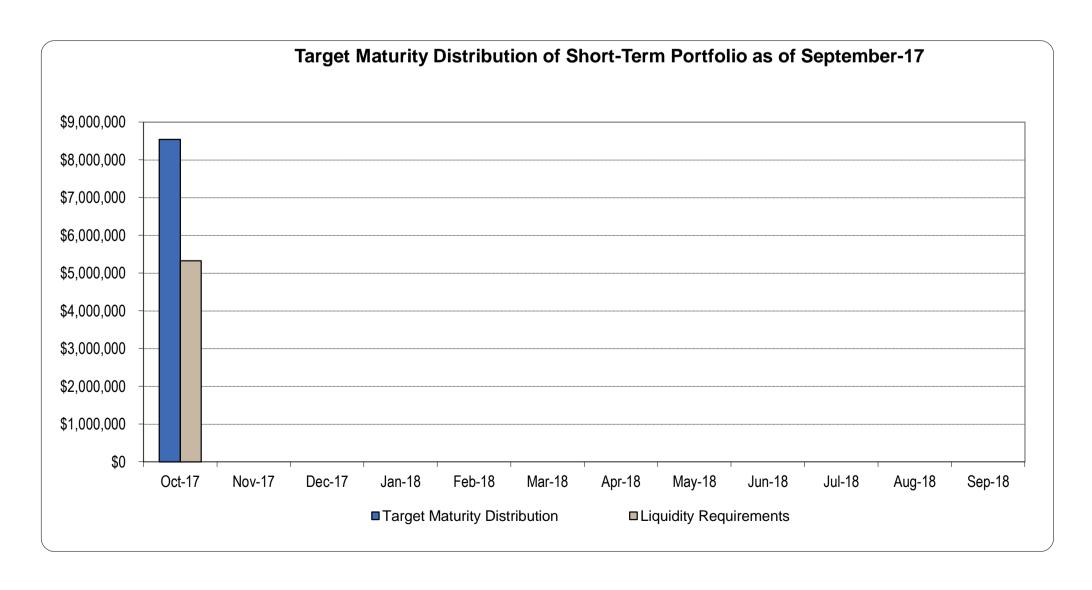




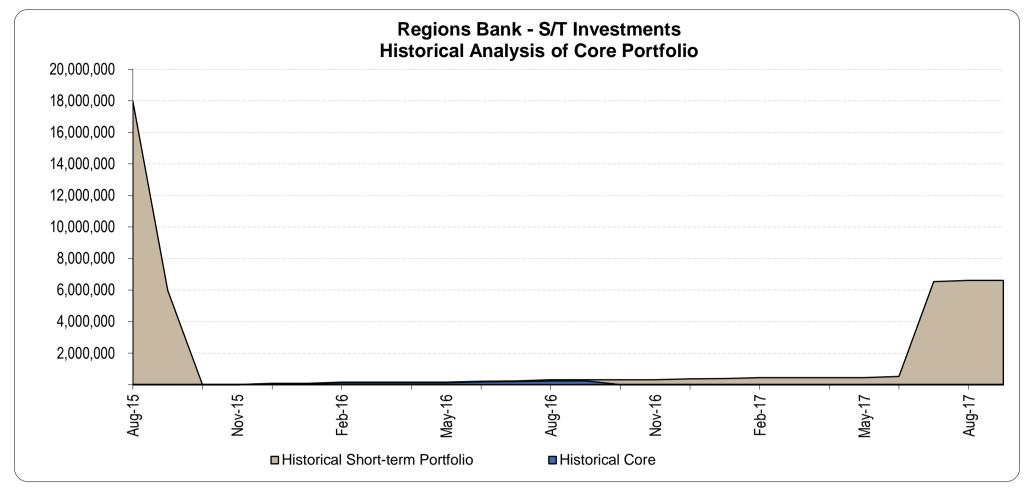
Cash Flow Analysis Inputs (Inputs	in Blue may be changed)
Municipality:	Children's Services Council of Palm Beach County
Account Name:	Florida Community Bank - Money Market
Number of Separate Accounts (max 50):	5
Start Date (must be month-end):	8/31/2015
End Date (must be month-end):	9/30/2017
Frequency (Always set at "1"):	1
First Projection Date (must be month-end date):	10/31/2017
Last Projection Date (must be month-end date):	10/31/2019
Projection Period (In Months)	24
Quality of Cash Flow Model	Excellent Cash Flow Reliability - 10
If you would like to project growth, enter "yes" and select a growth option	
Project Growth? (Yes or No)	no
Growth Rate (Enter 1, 2, or 3):	1
Option 1=Historical Period Growth (annual rate):	(1.3%)
Average Monthly Change:	(43,200)
Option 2=Growth rate during a specific period:	(1.3%)
Average Monthly Change:	(43,200)
Month End - Begin Date	8/31/2015
Month End - Begin Date Month End - End Date	9/30/2017
Option 3=Your Choice (Annual Growth Rate) Average Monthly Change:	10.0%
Average Moniniy Change:	348,423
Short-Term Portfolio Cushion:	20.0%
Compensating Balance Requirement:	0.00
Core Date:	10/31/2016
Core Balance:	4,341,210
Short-Term Portfolio Ar	aalysis Inputs
Maximum Maturity Range of Short-term Portfolio:	12 Months
As of (month-end date):	September-17
Maximum Weighted Average Maturity - Short Term Portfolio	45
Maximum Weighted Average Maturity - Short Term Portfolio	45
Manada Weighted 11 Vinge Manady Short Term Tollions	
Combined Portfolio Weighted Average Maturity Requirement (Y/N)	N
If Yes (fill in the following)	
Combined Portfolio Target Weighted Average Maturity (in days):	365
Core Target Average Maturity (in days):	730
Short-Term Portfolio (in days):	43
Short-Term Allocation:	8,546,798
Core Allocation:	7,543,592
Total Portfolio:	16,090,390

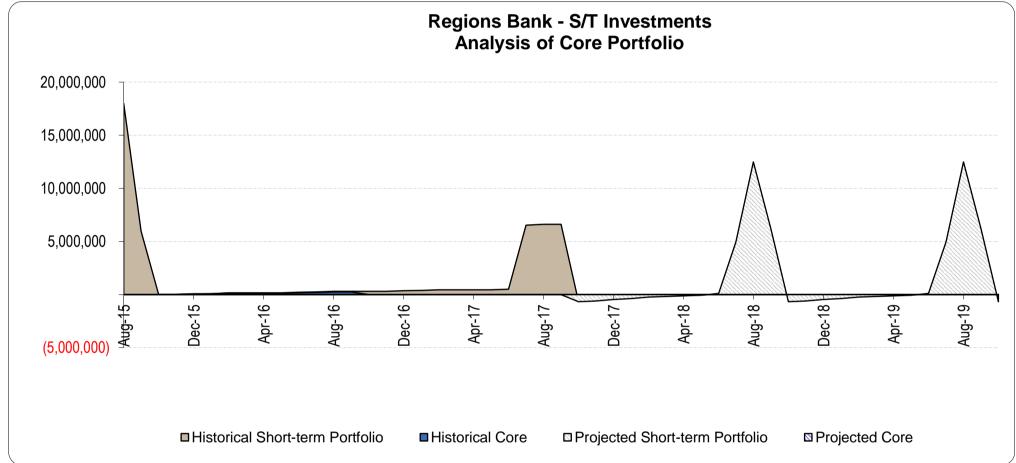


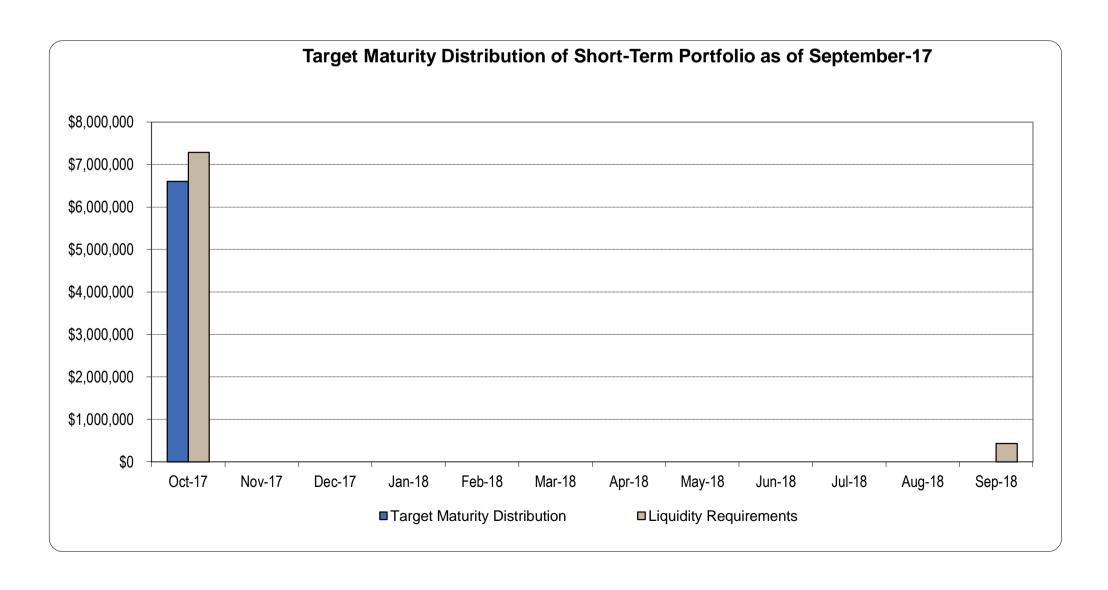




Cash Flow Analysis Inputs (Inputs i	n Blue may be changed)
Municipality:	Children's Services Council of Palm Beach County
Account Name:	Regions Bank - S/T Investments
Number of Separate Accounts (max 50):	5
Start Date (must be month-end):	8/31/2015
End Date (must be month-end):	9/30/2017
Frequency (Always set at "1"):	1
First Projection Date (must be month-end date):	10/31/2017
Last Projection Date (must be month-end date):	10/31/2019
Projection Period (In Months)	24
Quality of Cash Flow Model	Inadequate Cash Flow Model - 1
If you would like to project growth, enter "yes" and select a growth option	
Project Growth? (Yes or No)	no
Growth Rate (Enter 1, 2, or 3):	1
Option 1=Historical Period Growth (annual rate):	(22.5%)
Average Monthly Change:	(34,173)
Option 2=Growth rate during a specific period:	(22.5%)
Average Monthly Change:	(34,173)
Month End - Begin Date	8/31/2015
Month End - End Date	9/30/2017
Option 3=Your Choice (Annual Growth Rate)	10.0%
Average Monthly Change:	16,247
Short-Term Portfolio Cushion:	20.0%
Compensating Balance Requirement:	0.00
Core Date:	10/31/2016
Core Balance:	0
Short-Term Portfolio An	alysis Innuts
	•
Maximum Maturity Range of Short-term Portfolio:	12 Months
As of (month-end date):	September-17
Maximum Weighted Average Maturity - Short Term Portfolio	45
Maximum Weighted Average Maturity - Short Term Portfolio	45
Combined Portfolio Weighted Average Maturity Requirement (Y/N)	N
If Yes (fill in the following)	
Combined Portfolio Target Weighted Average Maturity (in days):	365
Core Target Average Maturity (in days):	730
Short-Term Portfolio (in days):	365
Short-Term Allocation:	6,606,274
	O,000, 1
Core Allocation:	0







Cash Flow Analysis Inputs (Inputs i	in Blue may be changed)
Municipality:	Children's Services Council of Palm Beach County
Account Name:	Regions Bank - Government Bonds
Number of Separate Accounts (max 50):	5
Start Date (must be month-end):	8/31/2015
End Date (must be month-end):	9/30/2017
Frequency (Always set at "1"):	1
First Projection Date (must be month-end date):	10/31/2017
Last Projection Date (must be month-end date):	10/31/2019
Projection Period (In Months)	24
Quality of Cash Flow Model	Good Cash Flow Reliability - 8
If you would like to project growth, enter "yes" and select a growth option	
Project Growth? (Yes or No)	no
Growth Rate (Enter 1, 2, or 3):	1
Option 1=Historical Period Growth (annual rate):	8.9%
Average Monthly Change:	198,244
Option 2=Growth rate during a specific period:	8.9%
Average Monthly Change:	198,244
Month End - Begin Date	8/31/2015
Month End - End Date	9/30/2017
Option 3=Your Choice (Annual Growth Rate)	10.0%
Average Monthly Change:	237,320
Average Monany Change.	231,320
Short-Term Portfolio Cushion:	20.0%
	0.00
Compensating Balance Requirement:	
Core Date:	10/31/2016
Core Balance:	17,971,764
Short-Term Portfolio An	alysis Inputs
Main Maria De College De College	10.34 . 4
Maximum Maturity Range of Short-term Portfolio:	12 Months
As of (month-end date):	September-17
Maximum Weighted Average Maturity - Short Term Portfolio	45
Maximum Weighted Average Maturity - Short Term Portfolio	45
Combined Portfolio Weighted Average Maturity Requirement (Y/N)	N
If Yes (fill in the following)	
Combined Portfolio Target Weighted Average Maturity (in days):	365
Core Target Average Maturity (in days):	730
Short-Term Portfolio (in days):	(414)
Short-Term Fortiono (in days).	(111)
Short-Term Allocation:	7 643 044
Short-Term Allocation: Core Allocation:	7,643,044 16,321,976

